



Key Account Engineer (KAE)

Key Account Engineer will be responsible to ensure customer needs for product features are recommended while balancing engineering capabilities, positive business cases and practical delivery time. The duties include develop and prepare product plans: specify & manage priorities and release programs, communicate plans & activities effectively to management, and to the company as a whole; You also need to participate in visits and demonstrations to key prospects and customers.

Job Responsibilities

- Oversee manufacturing processes and activities, to ensure resources are utilized efficiently and effectively; Thrive in a fast-paced, dynamic environment and have a bias towards action and results.
- Collaborate with the other departments to trouble-shoot the production problems, and deploy the corrective and preventive measures for improvement in production process and quality;
- Strong leadership with excellent communication and problem solving skills, good organization and planning skills, able to supervise a team of PRC engineers.
- Strong customer oriented mindset, develop ideas, execution plans and technical techniques with oversea & local clients. You are a great partner for your engineering, product, and business colleagues.
- Follow and analyses market and competitor movement, and identify new product opportunities. Gather market and customer feedback on product, and initiate enhancement programs

Job Requirements

- Degree or above in Mechanical/ Manufacturing Engineering/ PIE Engineering or related disciplines
- At least 4 years relevant working experience in project management
- Good experience in product development/ project management
- Proficiency in written and spoken English and Chinese (Mandarin and Cantonese)
- Experience in optical field preferable
- Station in China, Shenzhen and 5 days works